

THE TEEN ENTREPRENEUR  
PROJECT 11: CUSTOMER PROSPECT DATABASE

Name: \_\_\_\_\_ Date: \_\_\_\_\_

## CUSTOMER PROSPECT DATABASE PLANNING FORM

**Instructions:** Use the empty database records provided below to collect the information for at least *ten* prospective customers for your business. Use your local or regional phone book, Chamber of Commerce business listing, and/or other sources to obtain the information. If any information is unavailable, write “N/A” in the respective spaces. You will use this information to create your Customer Prospect Database using Microsoft Access.

**Customer Prospect #1**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	

**Customer Prospect #2**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	

**Customer Prospect #3**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	

**Customer Prospect #4**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	

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**Customer Prospect #5**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	

**Customer Prospect #6**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	

**Customer Prospect #7**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	

**Customer Prospect #8**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	

**Customer Prospect #9**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	

**Customer Prospect #10**

First Name	
Last Name	
Title	
Company	
Address	
City	
State	
Zip	
Phone	
Fax	
E-mail Address	
Web Address	